## **PEDAB FINANCE**

#### **YOUR FINANCING PARTNER IN IT EQUIPTMENT:**

We help you finance your investments in IT solutions (hardware, software, and services) as well as financing your customer finance services.

Our solutions is created through financing with equity or with bank financing, as we aim to always optimizing the customer's capital use in relation to any investment. We are seen as a partner that helps facilitate the deal whatever it's with customers own bank or other options.

#### WHAT WE DO:

We have established partnerships with leading players in the finance and insurance industry, that enables us to offer our partners and customers a favorable financing with endless possibilities. Our specialist knowledge from the finance industry combined with our broad expertise and experience from the IT industry, means that we are comfortable with taken a position as strategic advisor.



#### **INVESTMENT OFFERINGS:**

- Rent: Applied when the economic life of the products is relatively short. There is no buy-out after end period, where the products can be return or purchased to current marked pricing.
- Leasing: Applied when the economic life of the products is relative long. The customer is required to either acquire or assign another buyer of the equipment.
- Framework agreement: Applied for current investments on favorable terms. Together with the customer we estimate the size of the loans on a half-yearly basis and adjust if the needs changes.

#### **COMMON GOALS:**

Our goal is to ensure, that we can reside on the optimal financial case, that solves your present and future needs. This often requires a meeting, to ensure that all details is clarified, before we can deliver a proposal.

#### HOW DO I GET STARTED?

No matter what IT equipment you and your company choose or evaluate right now, contact us and we will work out the financial concepts together and ensure that your investments are financed as efficiently as possible.

PEDAB

# WE WANT TO GET IN TOUCH WITH YOU



### **ABOUT PEDAB**

Pedab provides IT-infrastructure, software solutions and services from selected suppliers to resellers, application developers and hosting companies. Pedab has 130 employees in eight countries, including Sweden, Norway, Denmark, Finland, Estonia, Lithuania, Latvia and France. Pedab provides solutions from leading vendors such as IBM, Huawei, Symantec, Toshiba, Lenovo, Supermicro and Clavister. The turnover of the Pedab Group for 2018/19 amounted to EUR 183 million.



WE ARE HERE FOR YOU